

# New Farmer Workshops

10 Saturday  
Sessions  
From 9 – 11:30 am  
at  
Washington  
County Annex #2  
411 Lower Main  
Street  
Hudson Falls, NY  
12839

Registration is  
\$10 per meeting

Pre-register to  
guarantee materials.

Call  
Cornell Cooperative  
Extension  
at 1-800-548-0881  
to pre-register  
or for info.

This series is sponsored  
by Cornell Cooperative  
Extension  
of Washington, Warren  
and Saratoga Counties  
in an effort to provide  
better resources to  
small and beginning  
farmers.

CCE Washington  
County  
415 Lower Main St,  
Hudson Falls NY  
12839  
1-800-548-0881  
[www.cce.cornell.edu/  
washington/](http://www.cce.cornell.edu/washington/)

*Whether you are an existing farmer or are exploring the possibilities, there will be something to learn from the **New Farmer Workshop Series**. You can come to one class or come to them all. An instructor will lead the class; often, active farmers will be present to give their view of the industry. Resource materials will be supplied and there will be others present in the process of similar decision making.*



**Nov. 5, 2005 Grants, Loans and Initiatives for Agricultural Producers** - Participants will learn more about available grants, loans, and initiative opportunities for their agricultural business. Information from the Farm Service Agency, the NYS Dept. of Agriculture and Markets, NYSERDA, First Pioneer Farm Credit, and the Natural Resources Conservation Service will be shared. Grant application tips and an example grant will be discussed.

**Nov. 19, 2005 Introduction to Planning and Marketing your Business** - Learn the paperwork requirements, tax advantages and how to deal with a lender – these are all part of the process of starting your farm business. Small agricultural businesses are generally focused on retail marketing – this class will help you understand the impact that smart marketing will have on your bottom line.

**Dec. 3, 2005 Introduction to Agroforestry for Rural Landowners** - Maple, mushrooms, and ginseng are some of the crops you can grow in your forest. Bob Beyfuss, a Greene County Cornell Cooperative Extension expert in agroforestry, will help you understand and use your forest resources in a profitable, sustainable manner.

**Dec. 17, 2005 Orchard, Vineyard and Small Fruit Farming** - Growing fruit successfully can be a horticultural challenge, but it can be done! Varieties, rootstocks, nutrition, training, pest control and marketing options will be covered.

**Jan. 7, 2006 AgriTourism** - A growing trend in agriculture is marketing the farm experience directly to consumers. Investigate profitable ways to incorporate the “back to the land” feeling in your business.

**Jan. 21, 2006 Making Your Land Pay: Crops and Pastures** - How do you manage the soil? What machinery is necessary to grow crops? Which crops grow well and how do you store them? How do you price and sell a crop standing in the field? Should you use land rental agreements and what should they include? Getting answers to these questions is the first step to making your land productive and profitable.

**Feb. 4, 2006 Raising Small Livestock and Heritage Breeds** - Sheep, goats, llamas, poultry and more fall into the small livestock category. This meeting will cover basic production practices and considerations specific to contemplating a livestock related business. Production methods including organic and pasture based will be discussed. A local farmer will talk about how and why they raise meat goats and sheep.

**Feb. 18, 2006 Biofuels: Growing Energy** - Biofuels are not new. Our current circumstance makes these fuels more practical. Learn the basics of which crops are used for energy, and how to grow and process them. An overview will be given of the methods and technologies used to turn these crops into usable energy and how to develop an energy budget.

**March 4, 2006 Market Gardening: Growing Produce for Profit** - Choosing varieties, fertility needs, succession planting, using transplants, and managing pests of vegetables will be covered. Learn how season extenders like plastics, row covers and hoop houses will expand your yields even further.

**March 18, 2006 Forest and Christmas Tree Management** – Timber and firewood are profitable products from a well-managed woodlot. Your enjoyment and long term investment are also improved when you manage your forest properly. Christmas tree production and marketing will also be discussed.